

January 7, 2009

Dear TMC Agent,

Happy New Year!



As is always the case, the New Year marks the passage of time. This year, of course, promises to hold challenges for every sector of business, including telecom. I am writing to reiterate our commitment to our agent partners and outline our vision for 2009.

First, TMC is no stranger to economic downturns. As many of you will recall, TMC weathered the “telecom nuclear winter” of the early '90s. Our industry took another major hit in the late '90s and we persevered by remaining true to our mission: Partner exclusively with top independent agents to provide innovative telecom products and superior customer service to businesses. A major key to our sustainability has been operating our company with the highest degree of efficiency. TMC has zero debt and is therefore not affected by the current credit crunch. We pay all our agents on time and in full every month. TMC is stable, well-capitalized and positioned to continue growing despite the tough economic times. We are a partner you can count on to be there for you and your customers.

The challenges we will jointly face in 2009 also present a number of real opportunities. Telecommunications services are critical to doing business making it among the last expenses to be cut. That said, we can reinforce our value to customers by proactively working with them to maximize the efficiency of the services they are using. For example, TMC's revolutionary bandwidth management service, Titan, is an offering that stands out in a down economy. Titan cuts telecom costs by maximizing bandwidth efficiency and providing a consolidated view of network resources. Additionally, our competitive rates coupled with superior service will continue to help you attract and keep customers.

Many in the industry are predicting sales cycles will lengthen as customers scrutinize expenditures and consider a broader range of options. They are also saying agent partners are well positioned as “indirect” sales require less of a cost structure for carriers than a direct sales channel. That sounds relatively promising, but maintaining a competitive edge through superior products and service will be more important than ever in this environment. One such product is TMC's carrier-grade SIP trunk. Sales hit an all-time high in December and we expect a continued upward trend in 2009. We've beefed up our sales engineering team to help our agents and customers implement this innovative solution.

Outstanding service has always been TMC's competitive edge. We are recognized in the industry for going above and beyond when it comes to servicing agents and customers. That means we roll up our sleeves to find the best solutions for your customers and do whatever it takes to keep them happy over time.

On behalf of the TMC family, I wish you a happy, healthy New Year. Please do not hesitate to contact me if there is anything we can do to help you expand your business. We look forward to supporting your continued success.

Sincerely,



Ron Ireland  
President and CFO